

Message Text

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73

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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R 101209Z MAR 76
FM AMEMBASSY ACCRA
TO USDOC WASHDC
INFO SECSTATE WASHDC 1507

UNCLAS ACCRA 1829

E. O. 11652: N/A
TAGS: BEXP GH
SUBJ: WTDR/FTI - J.Q. KORNEY AND CO.

REF: USDOC 1783

1. GHANA 2. CNTRY CODE: 749 3. SER. NO: N/A
4. J.Q. KORNEY AND CO. 4B CODE: A
5. P.O. BOX 2413; D-754/4 KNUTSFORD AVE
6. ACCRA, GHANA
7. EST: 1953 I. EMPL: 16 9. SIZE (21-X) SMALL
10. REPUTATION: (22-X) GOOD
11. FIRM DEALS IN A WIDE RANGE OF COMMODITIES, A FEW IMPORTS FROM HOLLAND AND ITALY, AND LOCAL GOODS. HAS TWO HOLESale/RETAIL OUTLETS IN DOWNTOWN ACCRA.
12. RPT DATE: 03/76
- 13A. 20232/13 RTL. W/SALER OF DAIRY PRODUCTS
- 13B. 20300/135 IMP. DIST. OF CANNED FRUITS AND VEGETABLES
- 13C. 20411/13 RTL. W/SALER OF FLOUR
- 13D. 20480/13 RTL W/SALER OF ANIMAL FEEDSTUFFS
- 13E. 20910/135 IMP. DIST. OF CANNED FISH
- 13F. 28600/135 IMP. DIST. OF DYESTUFFS
- 13G. 20797/13 RTL. W/SALER OF PLASTIC KITCHENWARE
- 13H. 32610/13 RTL. W/SALER OF VITREOUS PLUMBING FIXTURES AND FITTINGS
- 13I. 34294/135 IMP. DIST. OF BUILDER'S HARDWARE
- 13J. 34694/13 RTL W/SALER OF ALUMINUM HOUSEHOLD UTENSILS
- 13K. 36300/13 RTL W/SALER OF HOUSEHOLD ELECTRIC APPLIANCES
- 13L. 37141/35 IMP. DIST. OF MOTOR VEHICLE PARTS AND ACCESSORIES

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14. CONTACT: MR. JOSEPH Q. KORNEY TITLE: MANAGING DIRECTOR

15. CABLE: KONECO 16. TELEX: N/A 17. TEL 63151
18. FINANCIAL REF: NONE
19. TRADE REF: VAN ASPEREN AND CO., BOX 265, ARNHEM, HOLLAND
20. NO FOREIGN FIRMS REPRESENTED
21. SMALL GHANAIAI ENTERPRISE WHICH IS WHOLLY-OWNED AND OPERATED
MY MR. KORNEY IN CONJUNCTION WITH TWO OTHER COMPANIES,
YENOK TRADING CO. LTD. AND KHAMACO LTD., IN WHICH HE
ALSO HOLDS THE CONTROLLING INTERESTS. ALL THE FIRMS OPERATE
IN SAME FASHION AND HANDLE IDENTICAL RANGE OF UNRELATED
PRODUCTS. OCCASIONALLY IMPORT FEW COMMODITIES IN THEIR
INDIVIDUAL NAMES, BUT SHARE COMMON OFFICE, STAFF AND
DISTRIBUTIVE FACILITIES, AND MAINTAIN JOINT ACCOUNT IN THE
NAME OF YENOK TRADING CO. LTD. MR. KORNEY AND HIS FIRMS
ENJOY HIGH REPUTATION AMONG GHANAIAI BUSINESS COMMUNITY AND
HAVE A GOOD CREDIT RECORD (ALTHOUGH FOR MODEST AMOUNTS) WITH
A LOCAL BANK WHICH CONSIDERS THEM "GOOD AND HONEST FOR NORMAL
BUSINESS ENGAGEMENTS". WE RECOMMEND KORNEY AND CO. AS SUITABLE
TRADE CONTACT FOR U.S. FIRMS, BUT SUGGEST FULL-SECURITY
FOR LARGE CREDITS UNTIL MUTUAL TRUST IS ESTABLISHED.
22. PREPARED BY P.A. HENNISON APPROVED BY A.L. GLAD
AT AMERICAN EMBASSY, ACCRA.
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Message Attributes

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Margaret P. Grafeld
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